



MELANITE GROUP LTD

Innovative Business Solutions

# SOLAR ELECTRICITY IS THE SMART CHOICE TO POWER CANADA'S FUTURE

## Mission

Help asset owners, operators, and project developers in their environment-friendly initiatives and create local green jobs, reduce greenhouse gas emissions, and fight climate change through incorporating clean technologies and implementing industry best practices in producing, managing, and saving different types of energy.

## Why Go Solar

Solar energy is one of the fastest-growing sources of new electricity in Canada. Solar electricity will be a mainstream energy source and an integral part of the diversified electricity mix. It is the most profitable sustainable technology. It has the ability to provide clean power with an average lifespan of 25-30 years.

## Road Map



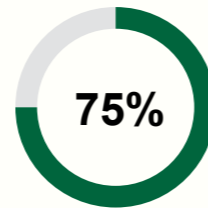
Solar power will make up to 3% of Canada's total electricity capacity by 2040.



Remove 1.5 million tonnes of greenhouse gas emissions/year



The total value of the industry sales in 2013 increased by \$500,000 from the previous year



Solar panels can potentially reduce energy cost up to 75%.

## Melanite's Business Model

We are a Canadian company at the vanguard of Solar Energy system innovation and market opportunities, that offer its clients cost-effective business solutions with high ROI.

### PARTNERSHIP FLIP

Melanite Group places the project in service and helps developers to bring short-term investors, who own the projects until their internal rate of return is met.

### SALES LEASEBACK

The developer sells 100% of the solar project to investors who then leases it back to Melanite Group under PPA & site control.

### INVERT LEASE

The investors and the developers form a tenancy and project LLC partnership. The investor leases the project from the developer and realizes the tax incentives through the LLC.

## Services



### ADVISORY ASSESSMENT

- Free consultation
- Project Estimation
- Profit forecast
- Financing
- Engineering



### PROCUREMENT SERVICES

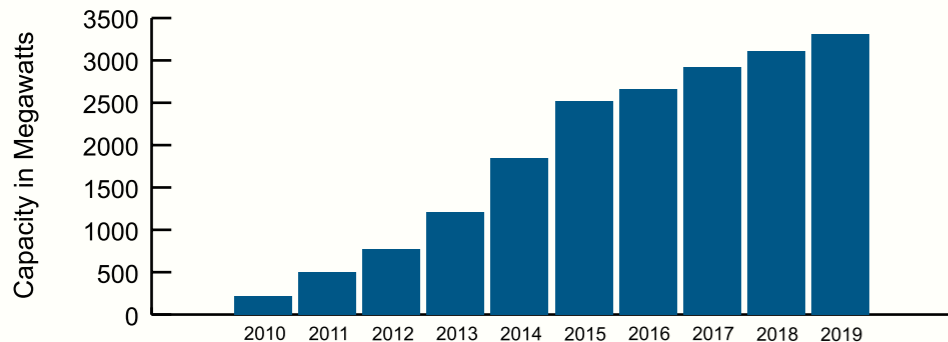
- Reliable and scaled up in size products
- Long-term warranties
- Canadian certified products



### CONSTRUCTION & INSTALLATION

- Permitting & management
- Commissioning
- Monitoring & maintenance

Solar Installed Capacity in Canada from 2010 - 2019 in MW



Get a Quote

## Incentives



Carbon Competitiveness Incentives Regulation



Investment Tax Credit



Federal Tax Incentive for Clean Energy Equipment



Net zero emissions by 2050

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